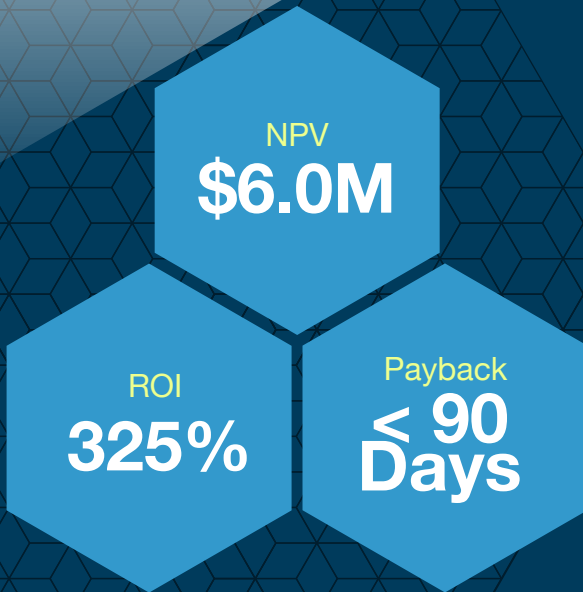


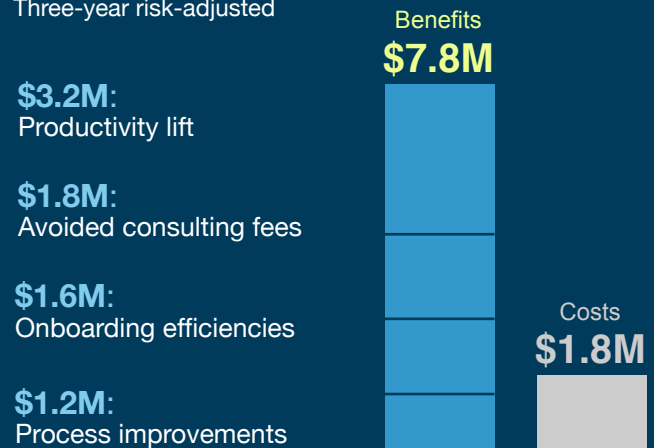
The Total Economic Impact™ Of SecurityScorecard

SecurityScorecard is a risk management platform that continuously monitors and assesses the cyberhealth of a security ecosystem. The scoring platform assesses cyberhealth across 10 risk factors within minutes, giving an outside-in view into that vendor's security posture.



Financial Summary

Three-year risk-adjusted



SECURITYSCORECARD BY THE NUMBERS

- 75%** Accelerated vendor risk assessment process by 75%
- 75%** Shortened customers' procurement and onboarding by 75%
- \$7K** Avoided outside consulting and auditing fees of \$7K per critical risk vendor
- 15%** Productivity lift of 10%-15% for the vendor account team

VOICE OF THE CUSTOMER

"SecurityScorecard has lived up to the hype and it continues to do so. I have a direct line of communication to management, which is great, and he typically responds within an hour. So, in terms of responsiveness and functionality, the tool is living up to the hype."

Senior Manager, Due Diligence,
Operational Intelligene Software

"Having that outside-in view that is constantly refreshing and changing daily is definitely an advantage."

Manager of Information
Security, Health Care



This document is an abridged version of a case study commissioned by SecurityScorecard titled: The Total Economic Impact Of SecurityScorecard, March 2019.

Commissioned By

Read the full study

© 2019 Forrester Research, Inc. All rights reserved. Forrester is a registered trademark of Forrester Research, Inc.



SecurityScorecard